



# Funding Opportunity Announcement (“FOA”) FY25 Resilient Maryland Program Area of Interest 2: Capital Support

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**\*\*A glossary of defined terms used in this FOA can be found in Appendix 1.\*\***

**Area of Interest  
Description:**

The Maryland Energy Administration (“MEA”) Resilient Maryland Program (“the Program”), Area of Interest 2 (“AOI 2”): Capital Support provides funding to Maryland communities, businesses, critical infrastructure, and other organizations to help pay the costs of constructing Microgrids, Resiliency Hubs, and Resilient Facility Power Systems. Investing in these clean and resilient energy systems can help communities and organizations safeguard power to critical operations, equipment, and services; enhance community resilience to power-disruptive events like severe weather, cyberattacks, and other detrimental situations; operate more sustainably; and help Maryland meet its clean energy and greenhouse gas reduction goals. MEA **strongly prefers** Resilient Maryland, AOI 2 projects that have first conducted preconstruction analysis funded through the Resilient Maryland Program, Area of Interest 1: Preconstruction Planning, or through an earlier offering of the Resilient Maryland Program. These projects will receive a higher score than projects that have not.

**Type of Grant Program  
AOI:**

**Statewide Competitive**

**Application Deadline:**

**3:00 P.M. ET, Friday, November 15, 2024**

**Anticipated AOI  
Budget:**

MEA anticipates an initial funding amount of **\$2,800,000**

from the [Strategic Energy Investment Fund](#)<sup>1</sup> for projects under this AOI. The total amount awarded may be more or less, depending on the quantity and quality of applications received.

**Award Amounts:**

Individual grants will be up to the following **maximum individual grant amounts**, based on the type of system (as defined in Appendix 1 of this FOA):

- **Microgrid: \$1,500,000, or 50% of the total project cost**, whichever is less.
- **Resilient Facility Power System: \$1,000,000, or 50% of the total project cost**, whichever is less.
- **Resilient Combined Heat and Power: \$300,000, or 50% of the total project cost**, whichever is less.

**Eligible Applicants:**

Maryland communities, critical infrastructure, businesses, nonprofits, qualifying sole proprietorships\*, and other organizations that are registered to do business in the State of Maryland and are in good standing.

\*For the purposes of the Resilient Maryland Program, a “qualifying sole proprietorship” means a sole proprietorship that is current in its filing of the IRS Form Schedule F and its Nutrient Management Plan with the Maryland Department of Agriculture. MEA may ask for copies of these documents for eligibility verification.

**Note 1:** Individual residents are not eligible for this Program.

**Note 2:** Preference will be given to applications for AOI 2 projects that have first completed MEA-funded preconstruction analysis on the project through a prior-awarded Resilient Maryland, Area of Interest 1: Preconstruction Planning grant.

**Note 3:** A project may be owned either by the project site owner, or a third party that installs and operates the project

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<sup>1</sup> [https://energy.maryland.gov/Pages/Strategic-Energy-Investment-Fund-\(SEIF\)-.aspx](https://energy.maryland.gov/Pages/Strategic-Energy-Investment-Fund-(SEIF)-.aspx)

for the benefit of the project site owner (e.g., under a power purchase agreement, lease, etc.). Both the site owner and the system owner must be applicants and, if awarded a grant, sign the grant agreement. Except for government applicants, MEA will provide grant funding directly to the grantee that is identified to receive funding on the application form. If a grantee is a state agency or unit of local government, MEA will provide funds directly to the state agency or unit of local government.

**Eligible Activities:**

MEA provides funding for the following, as applicable:

- Solar photovoltaic (PV) systems;
- Battery energy storage systems (BESSs);
- Electric vehicle charging equipment (including bidirectional charging);
- Geothermal heating and cooling (GHC);
- Land-based wind turbines;
- Programmable logic controls (PLCs);
- Microgrid controller hardware and software;
- Resilient Combined Heat and Power (CHP) and fuel cell systems, **so long as they meet the requirements of the MEA Fossil Fuel Policy in Appendix 2 of this FOA;**
- Absorption chillers;
- Grid-interactive technologies;
- Other clean and resilient energy technologies, on a case-by-case basis and at the sole discretion of MEA;
- Permitting, inspection, and interconnection costs; and
- Final engineering and procurement costs, **not to exceed 10% of the overall grant award;** and
- Other costs necessary for the safe and successful implementation of the microgrid, resilient facility power system, or resilient combined heat and power system, on a case-by-case basis and at the sole discretion of MEA.

**Minimum Eligibility Requirements:**

Each of the following requirements must be met **in order**

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for an application to be considered “complete” and **evaluated** under AOI 2. Complete applications as set forth in the “Evaluation Criteria” section of this FOA.

1. **Authority to Operate in Maryland:** The applicant must be legally authorized to do business in the State of Maryland, and must have an established Employer Identification Number (EIN, sometimes referred to as a “taxpayer identification number,” or “TIN”) at the time they apply to the Resilient Maryland Program.
2. **Location:** The project site(s) where the microgrid, resilient facility power system, or resilient combined heat and power system, will be located, as well as the location of the loads that the system will serve, must be located within the State of Maryland.
3. **Cost Match:** The applicant must contribute a cost match that is at least **fifty percent (50%)** of the total cost of the microgrid, resilient facility power system, or resilient combined heat and power system. Acceptable forms of contribution include cash-in-kind, value of donated labor, third party financing, other grants or incentives, and other external funding sources. One or more of these sources may be combined to meet the cost match requirement.
4. **Project Planning Committee:** The Resilient Maryland, AOI 2 project must include the formulation of a Project Planning Committee composed of community, governmental, utility, and other relevant stakeholders key to the project’s success. The applicant must demonstrate that they attempted to engage the local electric utility, even if the electric utility declined to participate. No exceptions.
5. **Applicant Good Standing:** The applicant must be in Good Standing with the [Maryland Department of Assessments and Taxation \(DAT\)](https://dat.maryland.gov/pages/default.aspx)<sup>2</sup>. The applicant must provide proof of Good Standing with the

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<sup>2</sup> <https://dat.maryland.gov/pages/default.aspx>

application. Acceptable proof includes (1) a screenshot or PDF of the applicant's status in DAT's [Business Entity Search](#)<sup>3</sup> that indicates a Good Standing status; OR (2) a copy of a Certificate of Good Standing from DAT. Instructions on how to obtain a Certificate of Good Standing are available on [DAT's website](#)<sup>4</sup>.

6. **Third Party Good Standing:** Any contractor, developer, vendor, or other third-party organization that the applicant contracts with to complete the project (Contractor) must be in Good Standing with DAT. The applicant must provide evidence of each Contractor's Good Standing, in accordance with the acceptable documentation defined in item "5: Applicant Good Standing" in this section. **Note:** Selection of a Contractor is not required at the time of application. Please only submit documentation of third-party Good Standing with the application if the Contractor has already been formally selected and a contract been executed. *For grantees only:* Each grantee awarded a grant must submit documentation of third-party Good Standing when a contract is executed with the Contractor.
7. **Prior Expenses Disallowed:** Resilient Maryland Program, AOI 2 funds **cannot** be used for project costs that are incurred prior to the execution of a formal commitment letter or grant agreement with MEA..
8. **Prior Recipients Restriction:** If an applicant has previously participated in the Resilient Maryland Program and received capital support funds for the project, the applicant cannot receive an FY25 Resilient Maryland Program, AOI 2 award for the same project.
9. **Technology Restrictions:** Resilient Maryland Program, AOI 2 funds cannot generally not be used

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<sup>3</sup> <https://egov.maryland.gov/businessexpress/entitysearch>

<sup>4</sup> <https://dat.maryland.gov/businesses/Pages/Internet-Certificate-of-Status.aspx>

for fossil fuel technologies, unless all other clean energy alternatives have been deemed technically non-viable. Any fossil fuel technology funded by a grant from the Resilient Maryland Program, AOI 2, must adhere to the requirements of Appendix 2: MEA Fossil Fuel Policy, of this FOA.

- 10. Maryland Historic Trust:** A Maryland Historic Trust review must be completed on the project prior to the disbursement of any grant funds, and that review must determine that there is not an “adverse impact” to the project site or historical district resulting from the installation of the project. MEA cannot pay grant funds to a project that results in an “adverse impact” to the project site or historical district.
  
- 11. Technical and National Testing Requirements:** Any solar PV system funded by AOI 2 must meet minimum system requirements as specified in the Institute of Electrical and Electronics Engineers (“IEEE”) standard 1547 and the National Electric Code (“NEC”). Further, each solar PV system or battery energy storage system, if included in the project, must have all components listed or labeled by a recognized national testing laboratory.
  
- 12. NABCEP Certification Requirement:** At least one (1) North American Board of Certified Energy Practitioners (NABCEP) PV Installation Professional or PV Design Specialist must be employed and involved in the electrical and mechanical design of the project, if solar PV or battery storage technologies are part of the project.
  
- 13. Ability to Enter into a Grant Agreement:** Each applicant awarded a grant under the Resilient Maryland Program must enter into a formal grant agreement with MEA before receiving any grant funds.
  
- 14. Completion Deadline:** Any project funded under the FY25 Resilient Maryland Program, AOI 2 must complete the project by no later than **December 31,**

**2028.** This assumes a grant agreement execution date of no later than June 15, 2025.

**15. Public Facilities:** When a municipal or county government, or state agency, is applying to the Resilient Maryland Program, the government entity will be required to attest to its compliance with §§14-416 and 17-303 of the State Finance and Procurement Article (as applicable) and, if awarded a grant, MEA will only provide grant funds directly to the government entity.

**Evaluation Criteria:** Each application **that has met the Minimum Eligibility Requirements of this FOA** will be competitively evaluated using the following criteria (“Evaluation Criteria”). Only the highest-scoring proposals will be selected for an award, subject to Resilient Maryland Program, AOI 2 funding availability. Up to sixteen (16) total points are possible. Point ranges for each Evaluation Criterion are provided below. **Note:** To be considered for funding, an application must be complete and must achieve a minimum score of ‘10’ to be considered for funding.

*FOA continues on the following page.*

Evaluation Criterion	Description	Possible Points
<b>Value Proposition</b>	The application proposal makes a strong, detailed, and well-diligenced justification for installing the microgrid, resilient facility power system, or resilient combined heat and power system. The value proposition should clearly demonstrate that sufficient preconstruction planning and diligence on the project has been completed. A sufficiently-diligenced	0 - 5

	<p>project concept must:</p> <ul style="list-style-type: none"> <li>• Specify the project site(s) that the microgrid, resilient facility power system, or resilient combined heat and power system will serve;</li> <li>• Clearly explain with sufficient detail the value proposition to the project site(s) for pursuing the microgrid, resilient facility power system, or resilient combined heat and power system;</li> <li>• Identify the likely technologies and their associated capacity and duration sizing, as applicable, that the microgrid, resilient facility power system, or resilient combined heat and power system will utilize;</li> <li>• Clearly articulate and explain with sufficient detail, the quantified cost of “doing nothing,” that is, the opportunity cost of not pursuing the project (sometimes referred to as the “value of resilience”); and</li> <li>• Define specific, realizable benefits that the site(s) and surrounding community will realize as a result of pursuing the project.</li> </ul>	
<p><b>Inclusion and Quality of Preconstruction Planning Documents</b></p>	<p>The application package includes a comprehensive feasibility analysis and other preconstruction planning materials and analysis that adequately describes the full technical details of the microgrid, resilient facility power system, or resilient combined heat and power system, and sufficiently explains the resources, steps, and other requirements necessary for safe, successful, and timely system installation. <b>MEA strongly</b></p>	<p>0 - 5</p>



	<p><b><u>encourages</u> projects that have completed this preconstruction diligence through prior MEA Resilient Maryland, AOI 1: Preconstruction Planning grants (or earlier, FY20-FY22 Resilient Maryland preconstruction planning grants).</b> However, this is not required.</p> <p><b>Preconstruction documentation <u>must</u> include the following (see Appendix 3: Preconstruction Planning Documents Content Expectations for full descriptions and content requirements):</b></p> <ol style="list-style-type: none"> <li><b>1. Feasibility Analysis</b></li> <li><b>2. Preliminary Engineering &amp; Project Design</b></li> <li><b>3. Project Financial Proforma</b></li> <li><b>4. Greenhouse Gas Impact Analysis</b></li> <li><b>5. Implementation Barriers Analysis</b></li> </ol>	
<p><b>Energy Equity</b></p>	<p>The application proposal should clearly, explicitly, and with sufficient, defensible detail and justification, identify energy equity improvements that the surrounding community will realize as a direct result of successful project installation. Equitable outcomes should be direct, material to community members and measurable in terms of impact. Priority consideration will be given to projects that benefit Maryland’s low-to-moderate income, overburdened, and underserved<sup>5</sup> (“LMIOU”) communities. Examples of “direct” benefits include but are not limited to reduction in energy burden*;</p>	<p>0 - 4</p>

<sup>5</sup> “Overburdened” and “underserved” communities are defined as they appear in §1-701 of the Environment Article, Annotated Code of Maryland.

	<p>improved power quality in areas with higher-than-average outages, flicker, and other power disruptive events; siting clean energy technologies on brownfield sites; improved local air quality; improved access to the benefits of renewable energy sources; etc.</p> <p><i>*Energy burden is the percentage of household income that is spent on energy expenses.</i></p>	
<b>Greenhouse Gas Reduction</b>	<p>The project will provide a meaningful and measurable reduction in greenhouse gas emissions (Scope 1, Scope 2, and Scope 3) to the State of Maryland. Preference will be given to a project that prioritizes the reduction of localized, point-source greenhouse gas emissions to improve local air quality; OR to a project that will result in majority reduction or elimination of fossil fuel-sourced energy (whether that be onsite, from the utility, or a combination). An example of such a project would be the replacement of one (1) or more fossil fuel combustion system(s) with a clean-powered, electrified system.</p>	0 - 4
<b>Resilience Capability</b>	<p>The application proposal should demonstrate that the project prioritizes maximizing the resilience capability of the microgrid, resilient facility power system, or resilient combined heat and power system; while balancing it with ensuring equitable outcomes, delivering substantial greenhouse gas reduction benefits, and keeping costs at controlled levels. Resilience needs vary by organization type. A strong proposal will demonstrate that the value from the resilience capability that the microgrid, resilient facility power system, or resilient combined heat and power system will provide exceeds the opportunity cost of not pursuing the project.</p>	0 - 4

<p><b>Creative Solutions</b></p>	<p>MEA seeks projects that pursue new and promising technologies and configurations, ownership and financing models, innovative applications of technologies to use cases, or solution strategies. Ideal projects are also replicable, scalable, and marketable. Advanced microgrid controllers are not considered a Creative Solution for the purposes of the FY25 Resilient Maryland Program, unless they are demonstrably different from advanced models available today and are supported by vetted data and sources. <b>Note: The Resilient Maryland Program is not a research and development (“R&amp;D”) program. Program funds are not provided to complete R&amp;D or other exploratory work on new concepts, technologies, or other solutions that have not yet been widely tested. Funding for certain R&amp;D projects that meet certain requirements may be available through the <a href="#">MEA OPEN Energy Grant Program</a><sup>6</sup>.</b></p>	<p>0 - 1</p>
<p><b>*BONUS POINTS*</b></p> <p><b>Resilient Maryland Preconstruction Analysis</b></p>	<p>The opportunity to score two (2) bonus points is available if the project completed preconstruction planning Final Deliverables through a prior MEA-funded Resilient Maryland, Area of Interest 1: Preconstruction Planning grant (or an earlier FY20-FY22 Resilient Maryland preconstruction analysis planning grant). <b>Note:</b> This is not a minimum eligibility requirement, but it is strongly encouraged.</p>	<p>0 - 2</p>

**Geographic Diversity:** Please note that, in order to enhance geographic diversity,

<sup>6</sup> <https://energy.maryland.gov/Pages/OpenEnergyGrantProgram.aspx>

MEA, at its sole discretion, may consider a project's location within the State when determining a grant decision.

**Review Process:**

Each application package will be evaluated competitively by an Evaluation Team. The Evaluation Team will be made up of MEA staff with relevant experience. The evaluation includes three (3) review steps that are detailed below.

1. Program Manager Eligibility Review: The MEA Resilient Maryland Program Manager reviews the application for eligibility according to the Minimum Eligibility Criteria listed in this FOA. An application that does not meet the Minimum Eligibility Criteria will be rejected from funding consideration and the applicant will be notified.
2. Evaluation Team Member Individual Review: Each member of the Evaluation Team reviews and scores each application according to the Evaluation Criteria established in this FOA.
3. Evaluation Team Group Review and Award Recommendation: The Evaluation Team convenes for a group review of their findings and scores for each eligible application. An Evaluation Team member is permitted to modify their score for an eligible application considering new information discovered during the Group Review discussion. The final score for each complete application is determined by taking the average of the individual Evaluation Team member scores for that application. The Evaluation Team will finalize all scores and make an award recommendation for each application that has scored at least "10" or higher. Grants will be recommended in order of highest final score to lowest eligible final score, until all available funding is exhausted, or all eligible grants are funded, whichever comes first.

**Partial Awards:**

Partial awards are possible under this AOI, depending on

the number of complete proposals received and associated total grant funds requested. Full grants will be made for approved projects, based on rankings of applications, in descending order from highest to lowest, until grant funds are exhausted. If sufficient grant funds are not available to fully fund a project, the applicant will be given an option to accept partial funding. If the applicant declines, MEA will offer partial grant funding under this same structure to the next qualified applicant until all funding has been expended or all remaining projects have rejected the offer.

### **Program General Provisions:**

MEA grant programs are covered by general requirements that will be made part of the grant agreement between MEA and a grantee. A copy of these provisions (“General Provisions”) is available on MEA’s website [here](#)<sup>7</sup>; this document will be incorporated into all MEA FY25 grant agreements.

In addition to the General Provisions, the following funding qualifications apply to this Program:

- MEA may obligate all or none of the FY25 Resilient Maryland program budget, based on the quality and eligibility of applications submitted to MEA; and
- **All projects that receive financial support from MEA must adhere to its Fossil Fuel Policy, which is provided as Appendix 2 to this FOA.**

### **Grant Funding and Payment:**

The following requirements apply to each grantee:

- **Electronic Payments:** Participation in MEA grant programs is voluntary. To ensure the secure transmission of grant funds, each grantee receiving MEA grant funding are generally required to receive electronic payments from the State of Maryland.

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<sup>7</sup> <https://energy.maryland.gov/SiteAssets/Pages/all-incentives/General%20Provisions%20v3%202.11.22.pdf>

Electronic payments are set up through the State of Maryland's Comptroller's Office. Each grantee must fill out and submit the "ACH/Direct Deposit Authorization for Vendor Payments Form X-10" to the Comptroller's Office via the submission methods outlined in the X-10 form. ACH/Direct Deposit Authorization for Vendor Payment Form X-10 **cannot be sent to MEA**. This must go to the appropriate location specified by the Comptroller's Office. Failure to submit ACH/Direct Deposit Authorization Form X-10 may result in grant reimbursement being delayed. If an applicant is unable to receive ACH/Direct Deposit payments, MEA may make an exception to this requirement on a case-by-case basis.

- **Reporting**: Each grantee must ensure timely and current compliance with the Program's reporting requirements. Each Resilient Maryland, AOI 2 grantee will be required to submit **quarterly progress reports ("QPRs")** throughout the life of the project. **MEA will not authorize the reimbursement of any grant funds until the grantee is current and compliant with all reporting requirements.**
- **Encumbrance of Funds**: Upon receipt of a grant agreement signed by both the grantee and MEA, MEA will encumber the grant funds.
- **Prior Expenses Restriction**: No costs for the project incurred prior to execution of a grant agreement will be reimbursed by MEA.

### Required Application Documents:

**Each application to the FY25 Resilient Maryland Program, AOI 2, must include the following:**

1. **Application Data**: Complete, accurate, and up-to-date information asked by all applicable fields in the FY25 Resilient Maryland Application Portal. **Failure to provide required information will result in the**

rejection of the application from consideration. An applicant whose application is rejected for this reason is free to reapply, so long as they meet the requirements of this FOA.

**2. Project Proposal:** A complete and accurate project proposal **that meets the following required content and formatting restrictions:**

- a. **MUST USE** the MEA Resilient Maryland Project Proposal Form (available on the [Resilient Maryland webpage](#)<sup>8</sup> in the “Program Documents” section) and provide all information it requests;
- b. Must be **no more than ten (10) pages**;
- c. Must include an executive summary (no more than one (1) page);
- d. Must provide detailed explanations of how the project meets the Evaluation Criteria established in this FOA; and
- e. Must name each member of the Project Planning Committee, if currently known.

**NOTE:** The MEA Resilient Maryland Program Manager may disqualify an application from funding consideration if the content of the Project Proposal does not meet a minimum quality standard for evaluation. An eligible applicant whose application is rejected for this reason is free to revise their proposal and reapply.

**3. Preconstruction Planning Documents:** Final Deliverables from a prior MEA Resilient Maryland, AOI 1: Preconstruction Planning award, **OR** preconstruction planning documents that demonstrate equivalence to the content expectations of the Final Deliverables. See **Appendix 3:**

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<sup>8</sup> <https://energy.maryland.gov/business/pages/ResilientMaryland.aspx>

**Preconstruction Planning Documents Content Expectations** for a full description of the content and quality expectations. **An application that does not include preconstruction planning documents that meet these quality expectations will be rejected from funding consideration.**

4. **Project Budget Workbook:** A complete and accurate FY25 Resilient Maryland AOI 2 Project Budget Workbook. A copy of this workbook is available on the [Resilient Maryland webpage](#)<sup>9</sup> in the “Program Documents” section.
5. **IRS Form(s) W9:** The applicant **must** provide a complete, accurate, and signed IRS Form W9. **The IRS Form W9 organization name, address, and employer identification number (“EIN”, sometimes referred to as a taxpayer identification number, or “TIN”)** will be used to execute a grant agreement, if the project is selected for an award. A blank copy of the most recent IRS Form W9 can be found on the [IRS Form W9 webpage](#)<sup>10</sup>. **NOTE:** Once a grant agreement is executed with a grantee, MEA **cannot change** the IRS Form W9 information. No exceptions.
6. **Good Standing Documentation:** An applicant **must provide** evidence of Good Standing with the Maryland Department of Assessments and Taxation (“DAT”) unless it is a unit of local or State government, or a nonprofit organization,. Further, any contractor that the applicant works with on the project must also demonstrate Good Standing with Maryland DAT. The applicant must include either (1) a screenshot or PDF of the applicant’s result from Maryland DAT’s [Business Entity Search](#)<sup>11</sup> that indicates Good Standing; or (2) a copy of a [Certificate of Status](#)<sup>12</sup> from Maryland DAT that indicates Good Standing. The applicant must include

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<sup>9</sup> *Ibid.*

<sup>10</sup> <https://www.irs.gov/forms-pubs/about-form-w-9>

<sup>11</sup> <https://egov.maryland.gov/businessexpress/entitysearch>

<sup>12</sup> <https://dat.maryland.gov/businesses/Pages/Internet-Certificate-of-Status.aspx>



this documentation for itself, as well as its contractor(s) (if they are identified at the time of application). For (a) contractor(s) selected after a grant agreement has been executed, if the project is awarded, evidence of Good Standing must be provided to MEA when a formal agreement is executed between the grantee and the contractor(s).

**Submission  
Instructions:**

**NEW: Beginning in FY25, all Resilient Maryland applications across all AOIs must be submitted electronically using the FY25 Resilient Maryland Application Portal, which is available on the Program webpage or in the link below.** MEA will not accept emailed, mailed, or faxed applications except under very specific circumstances, as approved by MEA on a case-by-case basis. If you do not believe that you will be able to submit the application documents electronically, please reach out to the MEA Resilient Maryland Team by sending an email to [RMP.MEA@Maryland.gov](mailto:RMP.MEA@Maryland.gov) by no later than **November 1, 2024**.

**[>>> CLICK TO ACCESS APPLICATION PORTAL <<<](#)**<sup>13</sup>

**Regulations:**

MEA grant programs are regulated by the Strategic Energy Investment Program regulations\* (COMAR 14.26.02). All applicants and associated projects funded by MEA must meet all applicable regulations as defined by COMAR 14.26.02.

*\*To access these regulations, click [here](#)<sup>14</sup> and use the sidebar "Regulations by Title" to navigate to: 14 - Independent Agencies → 26 - MARYLAND ENERGY ADMINISTRATION → 02 - Maryland Strategic Energy Investment Program.*

**Questions:**

Questions can be directed to the MEA Resilient Maryland Team by sending an email to [RMP.MEA@Maryland.gov](mailto:RMP.MEA@Maryland.gov). You can also call MEA's main phone line at 410.537.4000.

<sup>13</sup> <https://form.jotform.com/242606013935048>

<sup>14</sup> <https://dsd.maryland.gov/Pages/COMARSearch.aspx>

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## FY25 Resilient Maryland Program, Area of Interest 2: Capital Support Funding Opportunity Announcement Appendix 1: Glossary of Terms

**Applicant:** An applicant to the FY25 Resilient Maryland Program that meets the definition of “applicant” in the Code of Maryland Regulations, Title 14, Subtitle 26, Chapter 02, Section 02. Definitions ([COMAR 14.26.02.02](#)<sup>15</sup>).

**Maryland Energy Administration (MEA):** An executive agency of the State of Maryland with a mission to promote clean, affordable, reliable energy and energy-related greenhouse gas emission reductions to benefit Marylanders in a just and equitable manner. MEA provides incentives to Maryland residents, businesses, and other Maryland organizations to help pay for clean, efficient, and resilient energy technologies and upgrades. MEA also advises the Governor and Maryland General Assembly on all energy matters. **MEA is not a private entity. MEA is an official State of Maryland government agency.**

**Microgrid:** An interconnected system of distributed energy resources (“DERs”) that function together to provide reliable electrical or thermal energy to connected loads in at least two (2) buildings, facilities, or other sites; and is able to rapidly or seamlessly resume operation following a utility power outage, sustain critical loads in the absence of utility power, and is able to rapidly or seamlessly transition back to paralleling with the electric utility following an outage event. For the purposes of the Resilient Maryland Program, a “Microgrid” differs from a “Resilient Facility Power System” by providing benefits to more than one (1) site.

**Project:** A project that is proposed by an applicant to the FY25 Resilient Maryland Program, in accordance with the “Eligible Activities” section of this FOA, and in accordance with [COMAR 14.26.02.02](#)<sup>16</sup>.

**Resilient Combined Heat and Power System:** A combined heat and power (“CHP”) system that is configured to parallel the local electric utility during normal conditions, and quickly restart to power, or seamlessly transition to power, critical facility loads at a highly critical building, infrastructure, or other facility, following a power disruption. A CHP system includes the simultaneous production of useful electrical and thermal

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<sup>15</sup> <https://dsd.maryland.gov/regulations/Pages/14.26.02.02.aspx>

<sup>16</sup> *Ibid.*

energy from a single source of hydrocarbon or non-hydrocarbon fuel, either through a combustion, chemically-reactive, or waste heat to power process. The CHP system must be deemed the most ideal technical option, after all other electrification alternatives have been deemed nonviable, in accordance with the MEA Fossil Fuel Policy described in Appendix 2 of this FOA.

**Resilient Facility Power System:** An interconnected system of distributed energy resources (“DERs”) that function together to provide reliable electrical or thermal energy to connected loads in a single building, facility, or other site; and is able to rapidly or seamlessly resume operation following a utility power outage, sustain critical loads in the absence of utility power, and is able to rapidly or seamlessly transition back to paralleling with the electric utility following an outage event. For the purposes of the Resilient Maryland Program, a “Resilient Facility Power System” differs from a “Microgrid” by providing benefits to only one (1) site, instead of multiple sites.

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**FY25 Resilient Maryland Program, Area of Interest 2: Capital Support  
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Appendix 2: MEA Fossil Fuel Policy**

Each project that receives financial support from MEA must adhere to the MEA Fossil Fuel Policy:

- Projects that include fossil-fuel or other combustion technologies that produce greenhouse gas emissions are typically not eligible for funding.
- Specific examples of projects that would not be eligible for funding under the Program include:
  - Efforts that expand the use of fossil fuel or natural gas technologies, except where meeting one of the exemptions or those efforts are technically infeasible;
  - Expansion of infrastructure that results in an expansion of fossil fuel delivery volume;
  - New installations of fossil fuel or natural gas fired technologies;
  - Projects that result in significant life extension of fossil fuel fired systems, beyond basic health and safety repairs or efforts that enhance efficiency but do not extend the gas system/or fossil fueled fired equipment life.

Note: Limited exceptions may be considered where there is no other technically feasible technology or where a source can be demonstrated to be zero emission. Any applications for projects involving fossil fuel should provide evidence that a technical analysis of why electrified or other zero emission alternatives cannot be implemented, this analysis should not be on the basis of operating or capital costs alone.

- While basic health and safety repairs or efforts that enhance efficiency but do not extend the gas system/or fossil fueled fired equipment life are allowable, projects must be part of a project that includes other energy efficiency improvements that

reduce or eliminate fossil fuel use. This situation is anticipated to primarily, but not exclusively, be seen in residential energy efficiency projects.

### **Exemptions:**

All exemption requests will be in writing and provide a thorough technical analysis of why electrification and other zero emission technologies cannot be applied from a technical perspective and consider the following:

- Currently available commercialized technologies,
- Ability of locationally specific existing utility infrastructure to support non-fossil fuel applications,
- Thorough evaluation of alternatives,
- Mitigation efforts to offset the greenhouse gas emissions of fossil fuel use,
- A description of any efforts to make infrastructure ready for future technologies, such as green hydrogen, or phase out fossil fueled technology in the future, and
- Statutorily directed activities.

Operating and capital costs alone will not be considered justification for any exemption and exemptions will not be approved purely on cost saving opportunities alone.

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**FY25 Resilient Maryland Program, Area of Interest 2: Capital Support  
Funding Opportunity Announcement  
Appendix 3: Preconstruction Planning Documents Content Expectations**

The following content expectations apply to the Preconstruction Planning Documents that must be submitted with each FY25 Resilient Maryland, Area of Interest 2: Capital Support application. These content requirements identically match the content requirements of the Resilient Maryland, Area of Interest 1: Preconstruction Planning Final Deliverables.

1. **Feasibility Study**: The Feasibility Study shall include, at minimum, the following information:
  - a. **Project Site Facility and Infrastructure Description(s)**: A description of each facility or infrastructure that will benefit from the project;
  - b. **Baseline Utility Consumption**: Quantitative historical data for at least twelve (12) consecutive months of electricity usage, and, if applicable, thermal energy usage (e.g., natural gas, fuel oil, etc.) as well as the associated costs incurred by facility owners, for each facility or infrastructure that will benefit from the project;
  - c. **Energy Efficiency**: A description of each energy efficiency upgrade or retrofit opportunity that could be taken, and a description of each energy efficiency upgrade or retrofit that has been completed within five (5) years of the Effective Date of the Grant Agreement;
  - d. **System Configuration(s)**: A detailed description of the final recommended project configuration that is recommended for installation. This should include, at minimum: each system component and its nameplate rated capacity, as applicable; required wiring, communication, and other ancillary equipment; necessary electrical or other facility upgrades (e.g., switchgear, feeder, electrical panel, etc.); and the proposed physical location of each project component;
  - e. **Performance Projections**: As applicable, projected annual, month-by-month performance projections for the project. This includes,

differentiated by source: energy production, energy consumption (utility and onsite consumption of energy produced by the project;

- f. **Cost Information**: The proposed total cost for full project implementation with budgetary breakdown by at minimum: final engineering and design costs, equipment costs, labor costs, permitting and inspection fees, utility interconnection fees, site preparation costs, installation costs, and final commissioning costs;
  - g. **Potential Funding Sources**: A description of each secured or potential source of capital to fund the project, such as cash-in-kind, third-party financing and other funds, incentives from MEA, incentives from the utility, federal funding sources, and others that can be used to fund the capital cost of the project;
  - h. **Primary Implementation Barriers**: A brief summary of the anticipated regulatory, legal, and strategic barriers that must be mitigated in order to achieve successful implementation of the project; and
  - i. **Proposed Timeline**: A proposed timeline for complete project installation and commencement of project operation, if successfully installed.
2. **Preliminary Engineering Data and Project Design(s)**: Preliminary engineering data and design(s) or diagram(s) for at least one (1) project configuration to serve the facilities included in the Property. This deliverable shall include, at minimum: proposed physical location(s) of the project system components, system component specifications and related technical data, generation asset nameplate capacities and parasitic loads, control/management system(s) technical data and configuration(s), one-line diagram(s), and project design drawings. Any additional information which is required to vet the technical and engineering accuracy and integrity of the project shall be included in this deliverable.
3. **Pro Forma Financial Model**: Twenty (20) year pro forma financial model of the project. The pro forma shall specify the sources of capital and projected costs and revenues associated with the operation of the project. Model assumptions shall be clearly documented and justified with

accredited sources of data where applicable. The model shall provide metrics that gauge financial viability, which may include but are not limited to net present value (NPV) analysis, internal rate of return (IRR) analysis, and simple payback analysis. The model shall specify the weighted average cost of capital (WACC) as well as each of the annual percentage rates (APRs) on debt capital, as applicable.

4. **Greenhouse Gas Impact Report:** A report that quantitatively projects the amount of greenhouse gas emissions that will be avoided as a result from successful implementation of the project over a twenty (20) year period commencing from the projected date of project implementation. This report shall include, at minimum: annual avoided tons of carbon dioxide (CO<sub>2</sub>), nitrous oxides (NO<sub>x</sub>), sulfur oxides (SO<sub>x</sub>), and volatile organic compounds (VOCs). Grantee may report greenhouse gas impact in terms of greenhouse gas equivalent but must still provide the gas-by-gas metrics. If producing multiple project configurations, Grantee shall produce a single Greenhouse Gas Impact Report for each configuration.
5. **Implementation Barriers Report:** A report that discusses the identified statutory, regulatory, legal, and other strategic barriers which must be analyzed and mitigated to achieve successful installation of the project (known as “implementation barriers”). This report shall explain each identified implementation barrier and how it impacts installation of the project, and shall discuss possible pathways to resolve those barriers. All questions and comments from Project Planning Committee members regarding the implementation barriers shall be listed and described in the report.

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