



Electrifying Community Buildings

FY26 Grant Program Kick-Off Webinar

Presented By: Maryland Energy Administration

Date: September 10, 2025



Introduction & Agenda Items

- General Program Requirements & Timeline
- Building & Measure Eligibility
- Funding & Payment Details
- Additional Requirements
- Application Evaluation Criteria
- Resources + Q&A



Megan Lackay
Electrifying Community
Buildings
Program Manager



Maryland Energy Administration

State Energy Office



We promote **clean, affordable, reliable energy** and energy-related greenhouse gas emission reductions to benefit Marylanders in a just and equitable manner.

How? We advance impactful **energy policies** and **programs** to help achieve Maryland's clean energy and greenhouse gas reduction goals.



GENERAL PROGRAM REQUIREMENTS & TIMELINE



General Program Requirements & Timeline

Electrifying Community Buildings



FY26 FUNDING

\$6.8 Million



LOCATION

Statewide Competitive Program



PROJECTS

Existing Building Electrification



BUILDINGS

Community Serving Buildings



APPLY

[JotForm Application](#)



DEADLINE

December 31, 2025



Maryland
Energy Administration



General Program Requirements & Timeline

Estimated Timeline & Key Dates



BUILDING & MEASURE ELIGIBILITY



Eligible Community-Serving Building Types

May Include, But Are Not Limited To



Nature Centers



Hospitals & Healthcare



Houses of Worship



Universities & Colleges



Private K-12 & Charter Schools



Non-Profits



Art & Science Centers



Senior Centers



Private Libraries & Museums



Grocery Stores



Ineligible Building Types

Not Eligible for Electrifying Community Buildings

AFFORDABLE & MARKET RATE MULTI-FAMILY

Affordable: [DHCD's Multifamily Energy Efficiency & Housing Affordability Program](#)

Market Rate: [MEA's Commercial & Industrial Grant Program](#)

K-12 PUBLIC SCHOOLS

Funded Via: [MEA's Decarbonizing Public Schools Grant Program](#)

LOCAL GOVERNMENTS

Funded Via: [MEA's Local Government Energy Modernization \(L-GEM\) Grant Program](#)



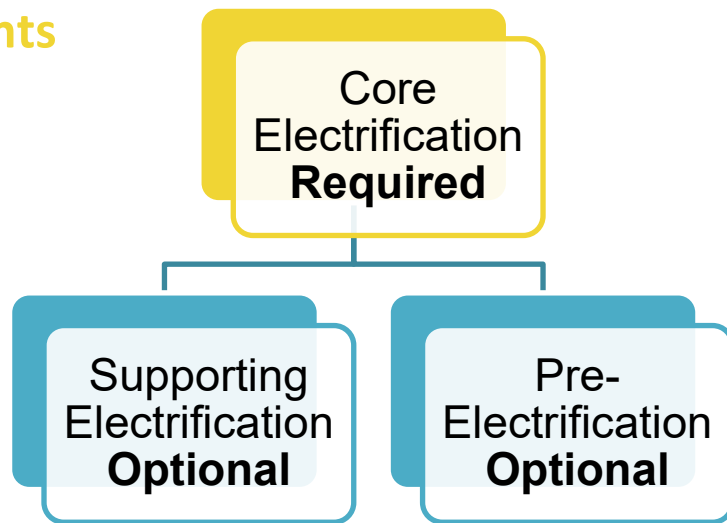
Eligible Measure Types

Required: Core Electrification Upgrades

Fossil Fuel-Powered Equipment Replacements

Eligible Electric Alternatives:

- Heat Pumps for Space Heating & Cooling
 - Air-Source
 - Water-Source
 - Ground-Source
- Heat Pump Water Heaters
- Heat Pump Dryers



Eligible Measure Types

Optional: Supporting Electrification Upgrades

Must be paired with a core electrification upgrade

ENERGY STAR & Equivalent Appliances

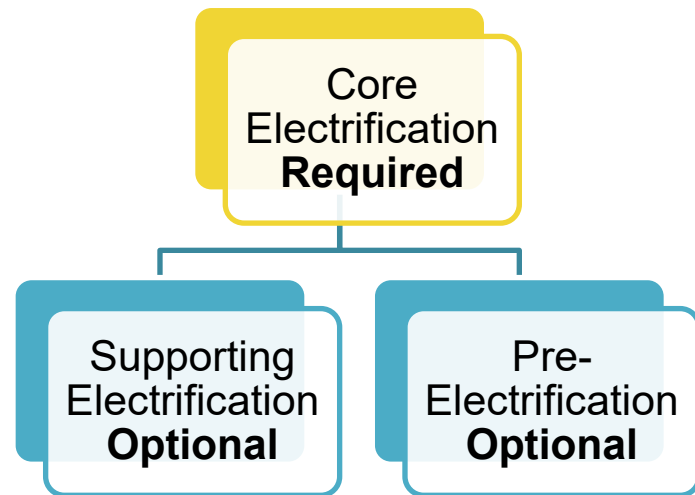
May Include, But Not Limited To:

- Electric Kitchen Equipment
- Induction Stovetops & Ovens

Water & Steam System Management

May Include, But Not Limited To:

- Steam Trap Maintenance, System Optimization
- Improvements Cannot Use or Extend Service Life of Fossil Fuel Systems



Eligible Measure Types

Optional: Responsible Pre-Electrification Upgrades

Must be paired with a core electrification upgrade

Building Envelope

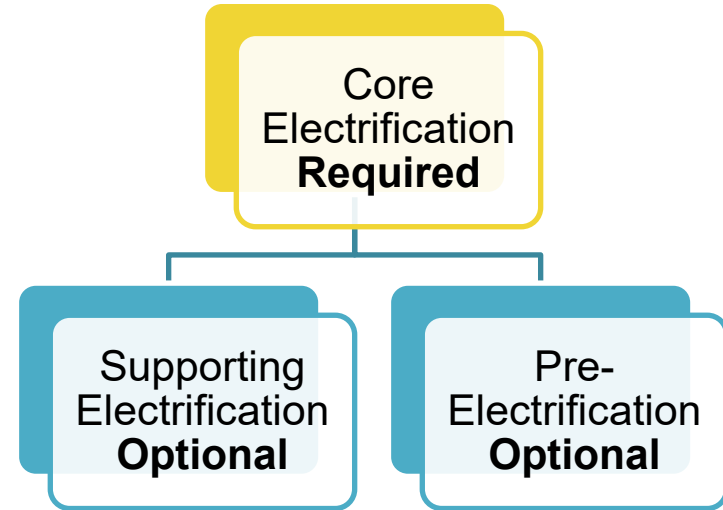
Insulation or air sealing; windows, doors, ceilings, etc.

Building Controls

Building automation and management systems

Electric Panel & Wiring

Upgrades that increase a building's electric capacity



Will My Project Qualify?

Ask This Question First:

 Does the project include the replacement of existing fossil fuel-powered equipment with efficient electric alternatives?



Ineligible Project Types

Not Eligible for Electrifying Community Buildings

NEW CONSTRUCTION

Funded Via: [MEA's Commercial & Industrial Grant Program](#)

ELECTRIC TO ELECTRIC

Funded Via: [MEA's Commercial & Industrial Grant Program](#)

SOLAR INSTALLATION

Funded Via: [MEA's Commercial & Canopy Solar Grant Program](#)



FUNDING & PAYMENT DETAILS



Funding & Payment Details

Award Amount & Funding Stipulations



AWARD RANGE

\$25,000 – \$1.5 Million



AWARD CAP

50% of Total Project Costs After Utility Incentives Applied



ADMINISTRATIVE COSTS

Not Covered in Total Project Costs



FUNDING DISBURSEMENT

After Project Authorization - Funding Issued Quarterly



Quarterly Invoices & Project Updates Required



Projects Started Before MEA Authorization - Ineligible for Funding



Maryland
Energy Administration



Funding & Payment Details

Funding Can Be Used For:

- ▶ Physical Construction Activities
- ▶ Purchase of Materials or Equipment
- ▶ Project Engineering & Design Services
- ▶ Additional Capacity

Funding Cannot Be Used For:

- ▶ Existing Projects or Activities
- ▶ Previously Implemented Upgrades
- ▶ Activities Already Completed
- ▶ Costs Incurred Prior to MEA Grant Agreement Execution



ADDITIONAL REQUIREMENTS



Rented & Leased Buildings

Application Requirements

LETTER OF CONCURRENCE



Signed by Property Owner



Verifies Grantee Can Install Proposed Upgrades



Certifies Upgrades Will Remain Installed & Operational for Equipment Lifetime

PERFORMANCE ANALYSIS



Must Demonstrate Payback on Investment for Upgrades is Shorter Than Remaining Current Lease



Maryland
Energy Administration



General Submission Guidelines

Upon Application Submission

Grant Implementation Plan

- 1 **Identify** Key Staff Overseeing Scope of Work & Grant-Related Activities
- 2 **Outline** Project Scope of Work & Timeline
- 3 **Explain** How Grant Funding Will Be Used



APPLICATION EVALUATION CRITERIA



Application Evaluation Criteria

Minimum Application Requirements

Criteria	Description
Administrative	Application must be submitted by the grantee.
Administrative	W-9 form required.
Administrative	Proof of Good Standing required. Resources: DAT's Business Entity Search & Website
Administrative	Staff person identified for ongoing grant communication.



Application Evaluation Criteria

Minimum Application Requirements

Criteria	Description
Budget	Simple budget outlining funding utilization. Resource: Project Budget Template
Project Proposal	Building details, scope of work, justification for efficient electrification.
Project Energy Impact	Calculations for annual energy savings and reduced fossil fuel use. Resource: Energy Impact Calculator
Spec Sheets	Manufacturer spec sheets for equipment to be installed at project site.



Optional Project Budget Template

Link: [Project Budget Template](#)


▶ Enter Basic Project & Contact Details

▶ Enter Funding Sources (Examples):

- MEA Electrifying Community Buildings
- State Utility Incentives
- Local Program Incentives

▶ Enter Funding Uses

- **Reminder:** Administrative Fees Are Not Covered Under FY26 Electrifying Community Buildings

	Maryland Energy Administration	Maryland Energy Administration	Wes Moore, Governor
	Electrifying Community Buildings Program		Aruna Miller, Lt. Governor
		PROJECT BUDGET	Paul G. Pinsky, Director

Instructions: Fill out this budget table to the best of your knowledge and ability. Estimations are acceptable. Add lines in the tables where needed. Be sure to account for the total project cost, which includes the requested MEA grant and all other sources and uses of funds. Submit this budget with your application package in accordance with the instructions in the Funding Opportunity Announcement (FOA).

Business Name:		Project Description:	
Point of Contact:		Email:	
Title:		Phone*:	

*Don't enter parentheses, dashes, or periods. Field will auto-format.

FUNDING SOURCES		
Source	Amount	Percentage of Source Funds
MEA Electrifying Community Buildings Grant	\$ -	0.0%
	\$ -	0.0%
	\$ -	0.0%
	\$ -	0.0%
	\$ -	0.0%
	\$ -	0.0%
	\$ -	0.0%
TOTAL	\$ -	0.0%

FUNDING USES		
Use	Amount	Percentage of Source Funds
Equipment Procurement Costs	\$ -	0.0%
Administrative Costs	\$ -	0.0%
Installation Costs	\$ -	0.0%
Consultant Fees	\$ -	0.0%
Disposal Costs	\$ -	0.0%
TOTAL	\$ -	0.0%



Optional Energy Impact Calculator

Link: [Energy Impact Calculator](#)

Key
Required
Automatically Populated
<i>Italicized Font = Sample Text</i>

Project Details

- Building Name, County, Square Feet
- Total Project Cost, Utility Incentives
- Requested Funding Amount

Annual Baseline Data

- Current Energy Use
- Current Total Energy Costs

Annual Projected Data

- Expected Energy Use
- Expected Total Energy Costs

1. Project Details					
<i>Please provide the following information about your project.</i>					
Building Name	County	Total Building Square Feet	Total Project Cost (\$)	Utility Incentives (\$) If Applicable	Requested Funding Amount (\$)
Maple Path Day School	Baltimore	42000	\$300,000.00	\$20,000.00	\$140,000.00

2. Baseline Data					
<i>What is your current annual energy use per fuel type and total annual energy costs?</i>					
Electricity Consumption (kWh/year)	Natural Gas Consumption (therms/year)	Fuel Oil Consumption (gallons/year)	Baseline Annual Energy Cost (\$/year)	Baseline Annual Energy Use (MMBTU/year)	Baseline GHG Emissions (MTCO2e)
60000	10000	20000	\$80,000.00	3,952.34	277.12

3. Projected Data					
<i>What is your expected annual energy use per fuel type and total annual energy costs?</i>					
Electricity Consumption (kWh/year)	Natural Gas Consumption (therms/year)	Fuel Oil Consumption (gallons/year)	Future Annual Energy Cost (\$/year)	Future Annual Energy Use (MMBTU/year)	Future GHG Emissions (MTCO2e)
90000	0	5000	\$60,000.00	993.99	79.11

4. Estimated Savings						
<i>The following values are automatically populated based on the data provided.</i>						
Electricity (kWh/year)	Natural Gas (therms/year)	Fuel Oil #2 (gallons/year)	Annual Cost Savings (\$/year)	Annual Energy Savings (MMBTU/year)	GHG Emissions Reduction (MTCO2e)	\$ Lifetime MEA / MTCO2e Reduction
-30000	10000	15000	\$20,000.00	2,958.36	198.01	\$35.35



Application Evaluation Criteria

Competitive Application Requirements

Criteria	Points	Description
Project GHG Reduction Investment	0-50	Projects will be evaluated based on the \$MEA/MTCO2e reduction equivalent. Resource: Energy Impact Calculator
Equity Focus	0-20	Prioritization will be given to projects located in and benefitting overburdened communities. Resource: MDEnviroScreen Tool
Community Benefit Justification	0-10	Proposals include an overview of the local community served and justification for how the building benefits the broader population.



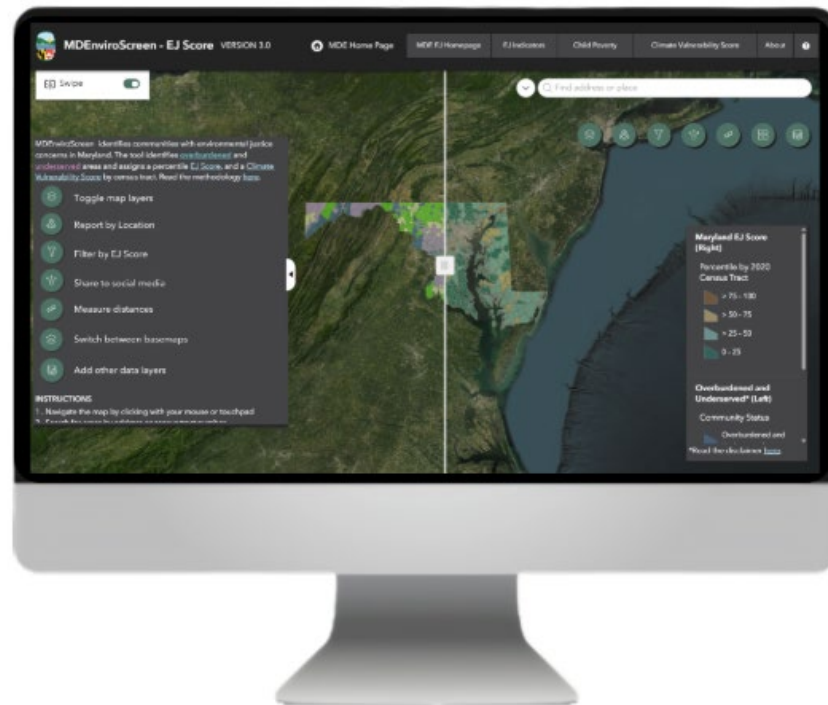
MDEnviroScreen Tool

[Link: MDEnviroScreen Tool](#)

Overburdened and Underserved*
(Left)

Community Status

- Overburdened and Underserved
- Only Overburdened
- Only Underserved
- Not Defined as Overburdened or Underserved



Application Evaluation Criteria

Competitive Application Requirements

Criteria	Points	Description
Efficient Electrification Funds Justification	0-10	The proposal justifies how funds will be used to advance or expand efficient electrification activities, prioritizing upgrades to building components and systems.
Building Energy Performance Standards (BEPS) Benchmarking	0-10	BEPS-covered building applicants have submitted benchmarking via ENERGY STAR Portfolio Manager to the Maryland Department of the Environment. Screen shots are acceptable forms of proof. Buildings not covered by BEPS will receive full points for this category.



RESOURCES + Q&A



Resources & Links

FY26 Electrifying Community Buildings



[Website Landing Page](#)



[Funding Opportunity Announcement](#)



[JotForm Application](#)



[JotForm Application PDF Reference](#)



Submission Deadline:
December 31, 2025



Maryland Clean Buildings Hub

Need Resources? The Hub Can Help

The Hub empowers Maryland's building owners to make well-informed energy investments in their properties by connecting them to **financial**, **educational**, and **technical** assistance.

Explore More:

- [The Hub Website](#)
- [The Hub YouTube Channel](#)
- [The Hub Monthly Newsletter](#)



*Initiative of the Maryland Energy
Administration*



Connect With Us!



Contact: Megan Lackay

Email: building.decarbonization@maryland.gov



Subscribe: [MEA Email Updates](#)



Subscribe: [MEA "The Hub" Newsletter](#)

