



Frequently Asked Questions (FAQ)

If an existing vehicle is being converted to an alternative fueled vehicle (AFV):

- Q: How do I calculate Base Vehicle Cost?
 - A: Base Vehicle Cost= fair market value/Kelly Blue Book value of the conventional vehicle prior to retrofit.
- Q: How do I calculate Incremental Vehicle Cost?
 - A: Incremental Vehicle Cost= Cost of the retrofit that converts the conventional vehicle into an AFV.
- Q: What is my total vehicle cost?
 - A: Base vehicle cost + Incremental vehicle cost = Total vehicle cost.
- Q: Should total vehicle cost be shown in the purchase order?
 - A: Yes, the total vehicle cost figure provided in the application must match/equal the cost per vehicle figure identified in the purchase order submitted with 7 day form.
- Q: Should the incremental cost be shown in the purchase order?
 - No, the incremental vehicle cost does not need to be identifiable in the vehicle purchase order that is submitted with the 7 day form.

If an AFV is being purchased outright and involves no vehicle conversion:

- Q: How do I calculate Base Vehicle Cost?
 - A: Base Vehicle Cost= Cost of a conventional vehicle model that is comparable to your AFV.
- Q: How do I calculate Incremental Vehicle Cost?
 - A: Incremental Vehicle Cost= the added expense of buying an AFV model instead of a conventional vehicle of the same or comparable model.
- Q: What is my total vehicle cost?
 - A: Base vehicle cost + Incremental vehicle cost must = Total vehicle price.
- Q: Should total vehicle cost be shown in the purchase order?
 - A: Yes, the total vehicle cost figure given in the application must match/equal the cost per vehicle figure identified in the purchase order submitted with 7 day form.
- Q: Should the incremental cost be shown in the purchase order?



- A: No, the incremental vehicle cost does not need to be identifiable in the vehicle purchase order that is submitted with the 7 day form.

- Q: Are there additional considerations I should keep in mind when applying to the program?
 - A: Yes, please keep the following considerations in mind:
 - Vehicle cost, including incremental vehicle cost, should be consistent from the application to submission of reimbursement package.
 - Provide accurate vehicle pricing at time of application.
 - Provide accurate and easily identifiable vehicle cost, including incremental vehicle cost, in the final vehicle invoice that is submitted with Reimbursement Completion Form
 - Reimbursement will ultimately be given for 50% of the incremental vehicle cost up to maximum caps based on vehicle technology and gross vehicle weight, and will not exceed amounts dictated in voucher commitment letters.
 - Submitting accurate pricing information upfront reduces confusion throughout the process and thus reduces the probability that PPC will not access 100% of grant award.

General Program Questions

- Q: How many vouchers can I apply for?
- A: For FY18, total Motor Carrier voucher request may not exceed \$250,000. Moreover, instituting a maximum voucher funding amount prevents unfairly allowing Motor Carriers purchasing larger and more expensive vehicles to receive more total voucher funds than a Motor Carrier that elects to go with smaller, less expensive vehicles. Moreover, as an example, a Motor Carrier that elects to purchase heavy duty CNG vehicles that hits the \$20,000 maximum voucher cap per vehicle would be able to apply for approximately 12 vehicles ($\$250,000/\$20,000$ voucher per vehicle= 12.5 vehicles). On the other hand, a Motor Carrier that elects to purchase medium-duty propane vehicles that hit the \$12,000 maximum voucher cap per vehicle would be able to apply for approximately 20 vehicles ($\$250,000/\$12,000$ voucher per vehicle= 20.83 vehicles).